

About Wichit

Wichit Pty Ltd develops and provides web based software for the timely and accurate recording and management of registrations, results, parent help, point score and other metrics you may use to manage your Little Athletics club.

Being hosted on the Internet, Club Manager is **available all the time**, to all your management team. This means you can have your registrar updating registrations while your recorder is entering results at the same time. What's more, this can be done **at home** or **at the club** during competition. In fact, several clubs have devices for each age manager or event and enter **results as they occur**. Once competition is complete all the results are already loaded and on the Club Website.

Visit our website: <u>www.wichit.com.au</u>

About Club Manager

Club Manager Explained

Club Manager is **web based software** offered by Wichit Pty Ltd (<u>wichit.com.au</u>) for the timely and accurate recording and management of **registrations**, **results**, **parent help**, **point score and other metrics** you may use to manage your Little Athletics club.

Being hosted on the internet, Club Manager is available all the time, to all your management team. This means you can have your registrar updating registrations while your recorder is entering results at the same time. What's more, this can be done at home or even at the club during competition. In fact, several clubs have devices for each age manager or event and enter results as they occur. Once competition is complete all the results are already loaded and on the Club Website.

Designed For Volunteers

club Manager has been designed for use by volunteers, not IT professionals. It's easy to use and intuitive with minimal training required!

Club Manager is very easy to use. It has been developed with **parent helpers in mind**. You don't need to be a computer wizard: it can be quickly taken up by anyone. For example, with just a moments instruction your parent helpers can key results at the club.

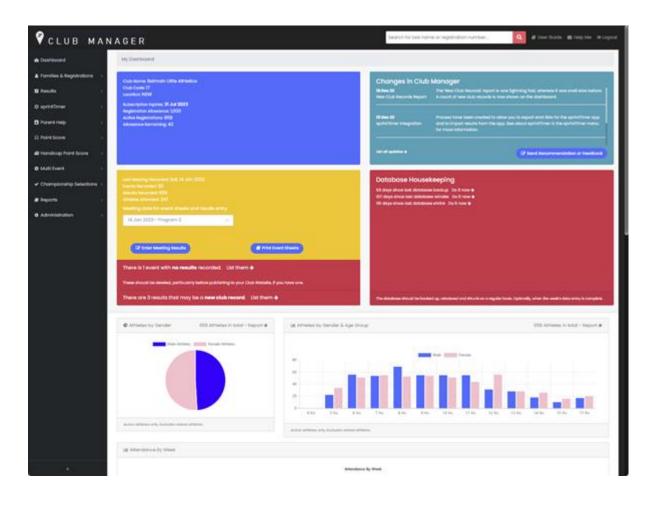
15+
Years Of
Experience

Trusted Since 2007

Our Club Manager product has been used by athletic clubs since 2007! Club Manager is used by clubs in NSW, VIC and New Zealand.

Club Manager Dashboard

Keep Your Eye on Aspects of Recording and Storing Your Data



Club Manager provides a comprehensive dashboard where you can see key metrics at a glance.

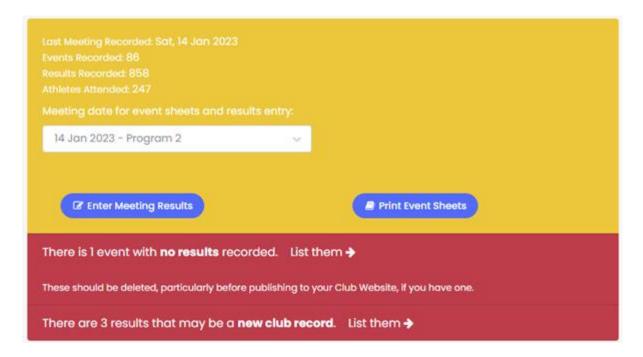
Registration Data

- Registrations with no registration number
- Registrations with no age group recorded
- Registrations with no gender recorded
- Registrations in wrong age group
- Registrations with duplicate registration numbers

Results Data

• Result headers (date, event info) with no results attached

- Results with no event header
- Results with no places recorded
- Results better than club record



Event Settings

- Events with no description
- Events with no event code
- Duplicate events

Database Maintenance

Each club has their own separate database. However, databases are backed routinely every night and reindexed each week.

- Database backup (for protection)
- Database re-index (for better performance)
- Database shrink (for better performance)

"...event results can be recorded straight into Club Manager trackside from an internet connected laptop or tablet device...."

Phil Wall Vice President, Raymond Terrace Athletics Centre

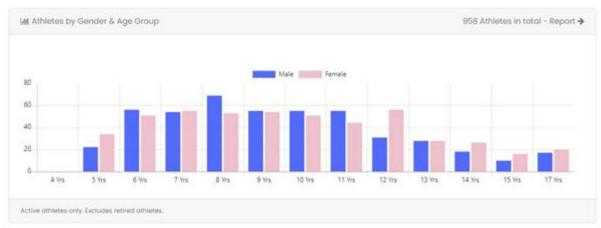
Database Housekeeping 53 days since last database backup Do it now → 107 days since last database reindex Do it now → 161 days since last database shrink Do it now → The database should be backed up, reindexed and shrunk on a regular basis. Optimally, when the week's data entry is complete.

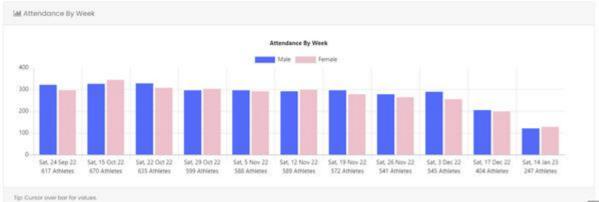
Activity Insights

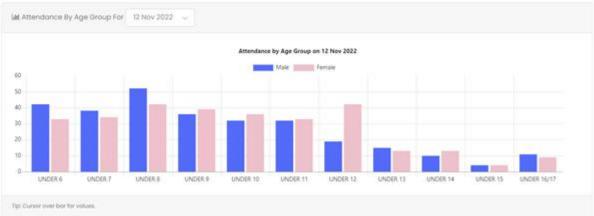
- Registration by age group
- Attendance by week for all age groups
- Attendance by age group on a particular date
- Attendance by date for a particular age group

"Support from Michael is excellent - with replies coming to most queries in a matter of minutes or hours...."

Crispin Lyne President -Newcastle City Little Athletics









Managing Registrations in Club Manager

Keeping Track of Registrations Is a Breeze In Club Manager

It all starts with registrations, so if they're not right, nothing will be. With this in mind, Club Manager is designed to encompass as much or as little registration information as you require. At the same time data entry is **a breeze**. Registrations are tied to families so that updating a family record can also update the attached registrations for you. Registration numbers are kept unique in Club Manager for you.

Even better, Club Manager will let you download your registrations from **GameDay** so you don't have to key them all in.

So no matter how you prefer to maintain your critical registration data, Club Manager will keep it right.



Result Recording Sheets in Club Manager

Including Athlete PBs & Centre Records and Season Best

An integral part of running Little Athletics clubs, small or large, is the recording of results. Recording results in Club Manager is **a cinch when you use the event sheets** in Club Manager. You print them out for the selected week, fill them in and then key them into Club Manager.

Recognising that clubs have various requirements for managing their result recording efforts, Club Manager provides **4 versions** of Event Sheets:

The first version is 'Event Sheets by Age Group, Gender and Event'. This option will page break on each of these. Some may find this a waste of paper so other options are available.

Some clubs have the age managers take the recording sheets with them and so use the second option, 'Event Sheets by Age Group'.

Others have the sheets at each event and so use the first option 'Event Sheets' or to save paper the third option, 'Event Sheets by Event'.

The fourth option, 'Event Sheets Brief' is similar to the 'Event Sheets by Age Group' except it has the events going across the page rather than down the page. This saves even more paper.

All version of the result recording sheets will display club records and season best performance for the event, along with the season PB for each athlete.

Test Centre Program 1 Field Event Sheet

 Meet Date:
 Sat, 12 Feb 2022
 Centre Record:
 4.27m
 5 FEB 11

 Event:
 BOYS U09 LONG JUMP
 Season Best:
 3.54m
 18 Dec 2021

Reg	Athlete	PB	Attempt 1	Attempt 2	Attempt 3	Result	Comments
118		2.26m					
143	Transcription of the Control of the						
162		2.90m					
164		2.64m					
.65		3.54m					
179		3.22m					
.86		1,81m					
188		2,84m					
94		2.68m					
202		2.72m					
203							
208	To the second second	2.84m					
219	444	2,23m					
222		2.63m					
236	and the same	2.02m					
237		2.46m					
238	man mi	2.57m					
244	the second in	2.50m					
252		2,29m					
254		2.48m					
294	and the same of th	1,84m					
298		2.69m					
341	-	2.15m				1	-

"It a 'Game Changer' in regards to how much it has lessened our workload..."

Rachael Keereweer Club Captain, Waitakere City Athletic Club (NZ)

Entering Results in Club Manager

Club Manager, Quick & Easy to Enter Results, Even in Real Time

Club Manager results entry has been developed with ease of use, intuitive process, accuracy and integrity, and minimal training the primary goals. The results entry process can be easily performed by parent helpers with minimal training. That way you can have devices out on the field during competition for recording results. Alternatively, you can have several laptops at the amenities with parent helpers entering results as the result sheets come in.

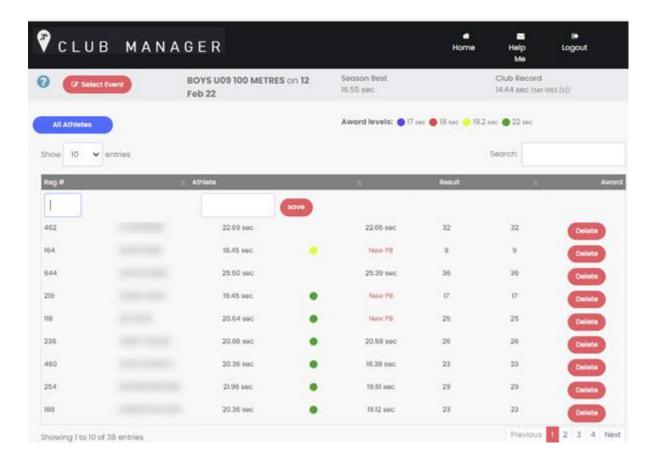
"simple yet effective to use requiring minimal instruction to get you up and running..."

Wendy Mears Volunteer

Some clubs have the age group managers enter the results for their age group on the fly or when they get home. That way the recorder doesn't have to spend hours at home entering results. Some club have the results available on their web site during or soon after completion is complete for the day.

"We implemented Club Manager after using a manual spreadsheet and paper system for many years..."

Lucy Finch Vice President, Woady Yalloak Athletics Club, VIC



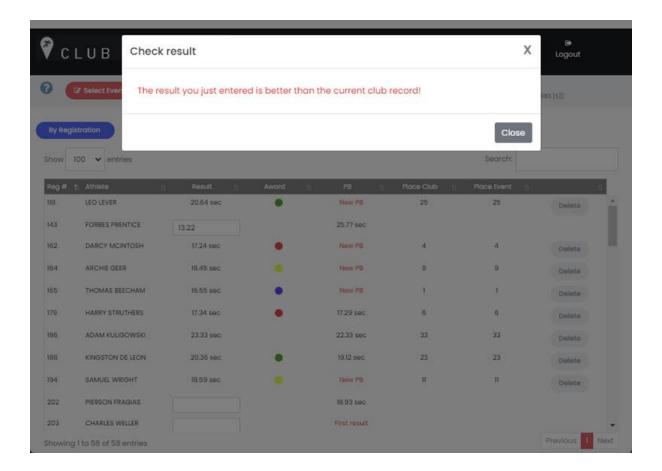
Results can be **entered quickly**, only requiring the entry of registration number and result from event sheets. Results can be **entered live** (requiring internet and device) or later from events sheets printed from Club Manager.

The result entry page displays the current club record and season best performance for the result. If achievement levels are specified, these will also be disclosed for the event and each result.

The process is by way of selecting the age group, gender and event and then keying in the registration number, press enter, then key the result and press enter. The result is saved, and a new result box presented. No need to use the mouse to navigate to the save button!

As each result is saved:

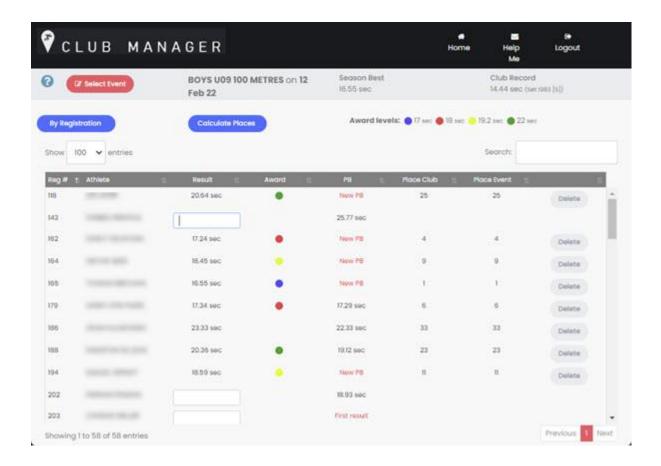
- checks will be made on the registration number for correct age group and gender for the event. In this case results are not saved
- checks will be made on the result for new club record and if performance withing 20% of PB. These are warnings to help with data integrity
- the PB for that athlete and the place for the result is displayed.



Results can also be entered on complete listing of athletes in the selected age group and gender. In this case, all you do is enter the result, or a period to skip an athlete that did not compete, or 0 to indicate they did not finish. The athletes are listed in the same order as the event sheets making the result entry process a breeze and lightning fast. All you do is enter the result and press enter to go to the next.

"At the time I had no experience in this area, but I found it very easy to understand..."

Stu Farrant President Gosford Little Athletics





Recognising that clubs are run by volunteers who have a wide range of skills and levels of commitment and generally being time-poor; Club Manager has been developed with great care that it be error free and intuitive. With this in mind, it is reasonable to expect that you will not have too much

trouble with Club Manager. However, if things do go wrong then support is available via Online Support Form, Email, and Phone.

Analyse Results in Club Manager

Championship Selections are a Breeze with Club Manager at Your Side

Club Manager provides a swag of reports and features to help you analyse your results to help with Championship selections.

No need to enter data into an Excel file to maintain your point score system. It's all done for you in Club Manager. However, if you like to get into Excel you can also download your results and other data to csv for import into Excel for manipulation.

Trying to come to terms with fair selection for Zone Championships can take time. Especially in a large club when spots are limited. Club Manager can analyse your results for each event to rank athletes. You can even make selections and validate and report. Selections can then be exported to produce a file compatible with Meet Manager.

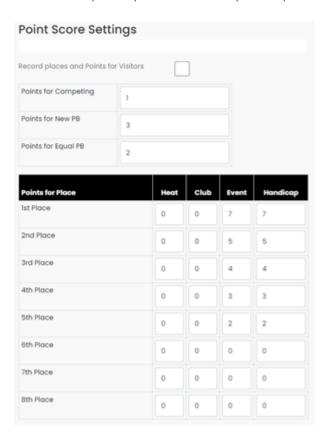
Rank	Athlete		Reg	Available	Select	Club	Result	Date	2nd Best	Date	Best.	Date	Recorded	Average
1			479	Make througholds	Desdect	8	15.34	04 Dec	15.68	22 3an	15.78	11 Dec	3	15.60
2			324	Make Unovalable	Deselect	В	15.43	04 Dec	15.81	11 Dec	15.91	05 Feb	3	15.72
3			444			-	15.88	05 Feb	16.35	04 Dec		11.0ec		16.26
4			424	Make Unevalidate	C Select	15	16.06	04 Dec	16.42	11 Dec	16.72	05 Feb	3	16.40
5			484	Make Unavailable	Select	В	16.64	22 Jan	16.82	05 Feb	17.40	04 Dec	3	16.95
5			647	Make Unavailable	Desidect	В	16.64	22 Jan	16.74	11 Dec			2	16.69
7			342	Make Unavailable	C Select	0	16.72	04 Dec	16.84	11 Dec	17.16	22 Jan	.3	16.91
8		ANT	523	Make Unavailable	C Select.	В	16.77	11 Dec	16.93	04 Dec			(2)	16.85
9		эмка	184	Make Unavailable	Select	18	16.79	04 Dec	17.32	11 Dec	17.52	05 Feb	3	17.21
10		ASAN	133	Make Unavailable	Select	В	16.88	04 Dec	17,40	11 Dec			2	17.14
11			320	Make Unavailable	Select	В	17.05	04 Dec	17.45	11 Dec	17.67	05 Feb	3	17.39
12			316	Make Unavailable	Select	В	17.06	04 Dec	17.13	11 Dec	17.35	05 Feb	191	17.18
13			703	Make Unavailable	Select	8	17.09	04 Dec	17.30	OS Feb	17.44	11 Dec	3	17.28
14		TEN	684	Make Unionalable	C Select C	В	17.15	04 Dec	17.72	11 Dec	17.78	05 Feb	3	17.55
15			705	Make Universidable		n	17.17	11 Dec	17.55	04 Dec			2	17.36
16			693	Make Univaled to	Select	8	17.24	04 Dec	17.53	11 Dec	17.59	05 Feb	3	17.45
17			368	Make Univaliable	Select	В	17.59	22 Jan	17,66	04 Dec	10.13	OS Feb	3	17.79
18			338	Make Universidate	C Select D	5	17.70	05 Feb	17.97	11 Dec	18-92	04 Dec	3	18-20
19			490	Make Utovalidde		В	17.71	05 Feb	17,79	22 Jan	18.06	11 Dec	3	17.85
20			160	Male Unwalskie	Select	В	17.73	04 Dec	18.11	11 Dec	18-30	22 Jan	3	18.05
21			305	Male Draws able	-5860	n.	16.15	11 Dec			16.15	11 Dec	- 5	18.15

Point Score and Awards in Club Manager

Easy to Use and Explain Point Score and Awards

Club Manager offers a point score system that will meet your needs. It is a straightforward system whereby points can be set to be awarded:

- for attendance when a result is recorded
- for PB or equal PB
- for place in event for heat, club within club, and overall
- for special points for championship attendance etc



Points can be set for each aspect. If you only want to award points for the first three places you can simply leave place 4 to 7 as zero.

If you run a handicap day you can use the point score system to ascertain awards for the day.

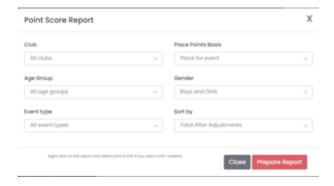
Running a simple point score like this takes away the burden for the event manager and age managers. A simple point score makes it easy to support award decisions and explain point score and awards it to parents and athletes.

The point score can be calculated and used for analysis during the season.

If you're into a more complex point score system you can export your results from Club Manager and import them into Excel for manipulation.

A point score report can be generated:

- for all or selected age groups and genders.
- for all or selected event types
- for totals points, for attendance, or place
- for sort by Total Points, PB points, place or name



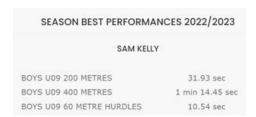
Point Score

Prepared Fri, 27 Jan 2023 11:03 am Filter applied: 9 Boys Place points are for place in Event. Sorted by Adjusted points

Reg	Name	Age Group	Club	Points for Competing	Points for Equal PBs	Points for New PBs	Total PB Points	1st	2nd	3rd	4th	5th	6th	7th	8th	Total Place Points		Points Adjust	
137		9B	В	18	0	15	15	35	20	28	0	0	0	0	0	83	116	0	116
312		9B	В	18	2	27	29	7	25	8	6	0	0	0	0	46	93	0	93
201		9B	В	17	0	24	24	14	15	0	6	4	0	0	0	39	80	0	80
353		9B	В	14	2	12	14	14	15	4	3	0	0	0	0	36	64	0	64
1035		9B	В	16	0	15	15	14	5	4	0	6	0	0	0	29	60	0	60
727		9B	В	17	0	21	21	7	10	0	3	0	0	0	0	20	58	0	58
364		9B	В	8	0	0	0	42	0	0	3	0	0	0	0	45	53	0	53
			-		-	_			-	-	-	-	-	-	-			_	

Awards And Certificates

Club Manager will not only help you ascertain the recipients of awards but can print the certifies and provide a list of recipients. This makes preparation for award night just that much easier.



Certificates can be generated for Season Best Performances in each age group, PB certificates and Multi Event. You can also get a list of these recipient recipients.



Certificate Recipients

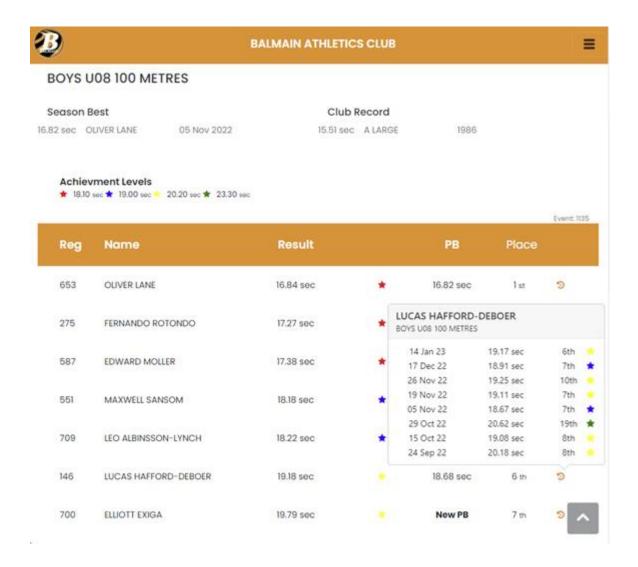
Prepared Fri, 27 Jan 2023 11:13 am

Age Group	Athlete	Certiciate
UNDER 7 Boy	ys	
		Season Best - BOYS U07 200 METRES
		Season Best - BOYS U07 DISCUS
		Season Best - BOYS U07 LONG JUMP
		Personal Best Performances
		Season Best - BOYS U7 500M PACK START
		Personal Best Performances

Integration In Club Manager

Share Your Registrations and Results With Your Website

A Club Website from WichIT really brings it all together. The benefits of your Club Manager can be rolled out to your wider audience - offering access to results, including PBs, athlete history, season best performances, centre records. **Have a look at the Club Website pages for more information.**



Your Club Website can also be used for capturing registration information, including payment.

Club Manager is integrated with GameDay with download of GameDay member data for import into Club Manager.

Club Manager is integrated with SprintTimer. Start lists can be export from Club Manager for import to SprintTimer. Results are very easily imported from Sprint Timer into Club Manager. At the click of a button your results are uploaded and included in your Club Manager results. The whole process takes but a moment and is completely transparent with full logging.



Manager is sold on a per athlete basis so all clubs can afford it. Club Manager is priced on a 'per athlete' basis for initial licensing and setup. Club Websites are setup for a reasonable cost. You get a website that works for you. A nominal annual maintenance fee is charged for continued support and upgrades.

Users Of Club Manager

Clubs In Australia and New Zealand Enjoying The Benefits Of Club Manager From WichIT

The following clubs use Club Manager to manage their registrations, results recording, point score and reporting.

- Balmain
- Gosford
- Newcastle City
- Raymond Terrace
- South Eastern
- Thornton
- Wallsend
- Young And District
- Woady Yaloak Athletic Club VIC



- Pakuranga Athletic Club NZ
- Riverhead Amateur Athletics Club NZ
- Talapuna Athletics and Harriers Club NZ
- Waitakere NZ



About Club Websites

Let Them See Their Results, PBs And More, Very Quickly & Easily with A Club Website from WichIT

Your Club Website can also have **as many information pages as you need**. A powerful yet very easy to use **Content Management System** (CMS) is provided. You can even use your Club Website for distribution of your **newsletter via email**. Your Club Website also provides access to up to **10 email addresses at your domain**.



Your Club Website can also be used for capturing registration information, including payment.

Let them see their results, PBs and more, very quickly & easily with a Club Website from WichIT

A Club Website from WichIT offers access to results; including PBs, athlete history, season best performances, centre records. Your athletes can print their own tickets and your age managers can access restricted information such as contact reports, ranking reports, and pointscore.

If you use WichIT's Club Manager *, rather than being static PDF files as often used - the result pages on a WichIT Club Website are dynamically loaded from your website database. This means you can even set up the web site to see **preliminary results as they are being entered in Club Manager**.

* If you are not using WichIT's Club Manager but still want a great website you can do that. You just won't have all the benefits of integration for results and dynamic data such as weekly programmes, results, club records and season best performances. You can still have links to external result information or upload PDFs.

Your club website can be set to optionally provide access to a variety of modules:

Results, including weekly results for an age group, individual athlete's results and PBs, season best performances and club records.

Weekly Programmes, showing each meeting and the events held on that day. This info comes from the integration with your Club Manager database so no need to key it all into your website or create PDFs.



Contact us page. This page can be as simple or as complex as you want. It can just have your venue address and a contact for the club or have a list of key personnel complete with photos and contact details.

Registrations, giving you the opportunity to disclose fees and your registration process.

Alerts and News, giving you an opportunity to bring important items to the attention of your visitors. When a visitor arrives, an alert can be set to load so it can't be missed. You can also create brief news headlines that will be listed on your home page.



Calendar. Apart from the calendar widget on the home page - a calendar page is also available for disclosing all items and associated blurbs.

You can also create any number of **user defined pages** within a page category hierarchy that you specify.



Have a look at the <u>Balmain Junior Athletics</u> site. They provide a great example of what a Club Website hosted by WichIT can do for you.



Includes email hosting of up to 10 mailboxes

Setup & hosting in year 1: \$2,000.00

Annual hosting, maintenance & \$4.00 per

support:

Support & Upgrades:

\$4.00 per active athlete per annum, (Minimum \$400.00)

Support by email, online form or telephone is provided with subscription. Upgrades are

performed by Wichit at no additional cost.

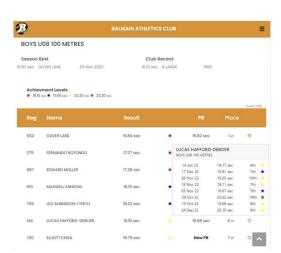
Integration in a Club Website

Share Your Registrations and Results with Your Website

A Club Website from WichIT in cohort with WichIT's Club Manager * really brings it all together. The benefits of your Club Manager can be rolled out to your wider audience - offering access to results, including PBs, athlete history, season best performances, centre records.

Rather than being static pages or PDF files, if you are also using WichIT's **Club Manager**, the result pages on a WichIT Club

Website are dynamically loaded from your website database.



A Club Website offers various levels of access;

- All results with no sign in
- Sign in for all results
- Sign in for access to results for athlete's age group and gender
- Sign in for only athlete's result

Communicate With a Club Website

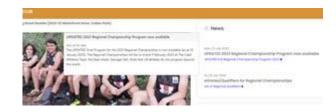
Communication Via News Items, Calendars, Newsletter Or Ad Hoc Mail-Outs Are a Breeze

Perhaps the most important aspect of a website is how it communicates to your audience. A WichIT Club Website lets you communicate in several ways. It gives you the ability to create as many content pages as you need.



You can set up a home page import information lightbox which will only be displayed on the initial load of the page in each visit.

Apart from, that you can highlight important information on the home page via a news mechanism.



Communication is enhanced on a Club

Website from WichIT with the ability to send newsletters to subscribers and send email shots to all or selected athletes. Simply save it as PDF, upload it to your Club Website and click a button to send it out. Couldn't be easier.

Sometimes you need to get an email out to your athletes and their parents a Club Website from WichIT can do that for you. You just select the age group/s and gender/s you want it to go out to and send away. You can even attach a file if you need to.

Content Management in a Club Website

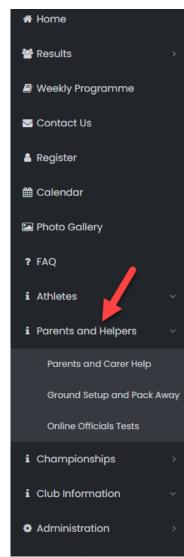
The content in a Club Website from WichIT is yours to create and control. We provide the foundation of your site but leave you to manage it. Having said that, we do get you up and going by grabbing the content from any existing web presence you might have.

There are number of ubiquitous pages provided in a Club Website:

- Results, Club Records, Season Best Performances
- Weekly Programme
- Registrations
- Contact Us
- Calendar
- Photo Gallery

Apart from these pages, your Club Website can also contain as many user-defined pages as required. The user-defined pages can be presented in your site menu in a hierarchical context and pages can be grouped for a tight and easy-to use-menu. You have control of where pages are in your menu.

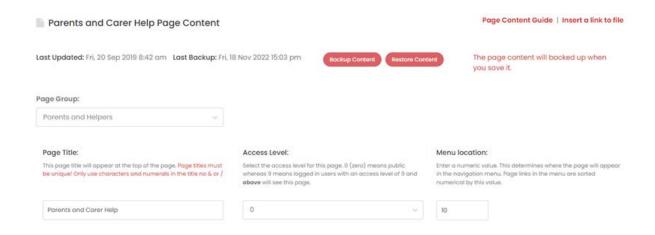
The page administration mechanism will list the pages in your site according to their menu location. In this example the 'Parent and Helpers' page group allows creation of a new page in the group and opportunity to edit each page in the group.



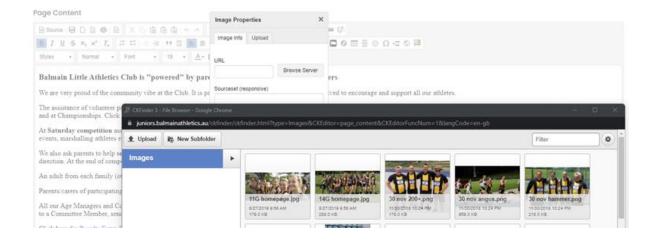
Parents and Helpers Page Group	Visible to all visitors	New Pag	e In Group		Edit Page Group	Delete Page Group
Parents and Carer Help	Visible to all visitors	10	20 Sep 19 8:42 am	18 Nov 22 15:03 pm	Edit Page	Delete Page
Ground Setup and Pack Away 🖪	Visible to all visitors	20	23 Oct 21 14:30 pm	22 Oct 22 15:02 pm	Edit Page	Delete Page
Online Officials Tests	Visible to all visitors	20	13 Sep 16 11:10 am	23 Jul 22 19:59 pm	Edit Page	Delete Page

When editing, or creating a page, you can specify its group membership. Allowing you to completely restructure your menu when required, such as when your site content grows. You can also change the page's title as it appears in the site menu and the heading of the page.

You can have a specific access level for each page. Level 0 for access by all site visitors and 1 to 9 for those who sign in. You can create any number users as you need and specify an access level for each. In that way committee members can sign in and access pages they need. Whereas age managers can sign in and get access to information they require without having access to committee information. **This avoids loss of information when club officials move on.**

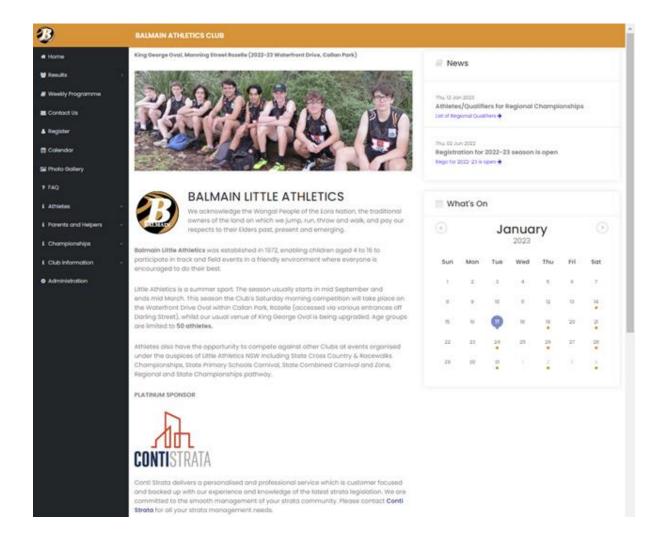


The page edit solution in a Club Website facilitates the creation of rich page content through an awesome WYSIWYG content editor and image management add-on. Apart from a handy formatting paradigm and spell check, the editor is very easy-to-use and allows you to upload and utilise images and links to PDF files and other pages, internal or external.



Club Website Users

Clubs In Australia and New Zealand Enjoying The Benefits of a Club Website Hosted By WichIT



The following clubs have their website hosted by Wichit.

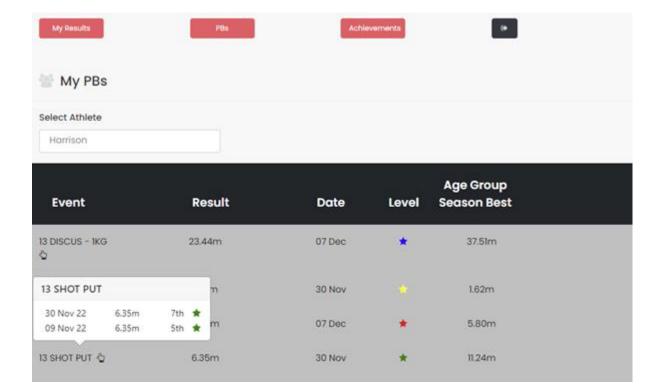
- Balmain
- Gosford
- Newcastle City
- Raymond Terrace
- Singleton
- South Eastern
- Tallawong Park
- Temora

- <u>Thornton</u>
- Wallsend
- Young And District
- Woady Yaloak Athletic Club VIC
- Hillborough NZ

Intergrated Club Websites

The following clubs have their Club Manager results displaying on their legacy website via an iFrame.

- Pakuranga NZ
- Riverhead NZ
- Takapuna NZ
- Waitakere NZ



Support

Support By Message, Email, Phone

Support is crucial for getting the most out of your software and website. We know what the pressures are like when trying to run an athletics club; especially on competition day when you're trying to get event sheets printed and results in when parents are on your back about registering and the software is not working. We have tried to avoid that last bit and have developed Club Manager and the Club Websites products so they are:

- As error free as possible
- Responsive
- Intuitive
- And easy to use with little training to get you up and going

In this way we hope you don't have to rely on support, but if you need, we are here to help. You can use the help request **message** utility in Club Manager, you can send us an **email** or get on the **phone**.

Support is included in the Club Manager pricing and Club Website annual hosting.

Pricing

Priced per Athlete

Club Manager is priced on a 'per athlete' basis for initial subscription and set-up.

An annual maintenance fee is charged for continued support and upgrades.

Should you wish to employ client PCs at your club so that you can have multiple simultaneous data entry points during competition, you will need to source a Wireless Access point and set it up for access to the Internet. This can be implemented easily and economically by purchasing a 3G or 4G Wireless Access Point such as the, such the WiFi Elite unit from Telstra. This device allows for up to 5 devices to be connected to the Internet wirelessly. Client PCs require **no software except for a web browser** such as Internet Explorer or Google Chrome. In fact your client device can be a smart phone, or iPad or other tablet.

New versions and in version upgrades are provided free of charge

Bundle Pricing

You can bundle Club Manager and Club Website for a reduced outlay. You can still purchase Club Manager or a Club Website for existing Club Manager users at the regular pricing below. However we hope you can take advantage of our bundles.

Pricing is on a scale of athletes in your club. This makes it affordable for most centres, large and small.

Should you wish to proceed with purchase please get in touch via our <u>contact</u> <u>form</u> or give Michael a call on 0413 313 460.

Club Manager Pricing

Prices Include GST

Year 1

Subscription: \$5.00 **per active athlete** at time of

purchase

(Minimum \$500)

Setup & Training: \$0.00 (included above)

Number of concurrent users: Unlimited

Annual Maintenance Fee These fees are paid annually after the

first 12 months, the first-year fee being

included in the purchase price.

Club Manager Subscription: \$4.00 per athlete per annum,

(Minimum \$400)

Number of concurrent users: Unlimited

Club Website Hosting

Prices Include GST Includes email hosting of up to 10 email

boxes

Setup & hosting in year 1: \$2,000.00

Annual hosting, maintenance & support: \$4.00 per active athlete per annum,

(Minimum \$400.00)

Support & Upgrades: Support by email, online form or

telephone is provided with subscription.

Club Manager and Club Website Bundle Pricing

Prices Include GST

Club Manager usual	cost:	\$5.00 per athlete	Initial 12 Months			
Club Website usual	cost:	\$2,000	Initial 12 months			
Bundle saving		10%				
Athletes	Club Manager	Club Website	Total	Bundle		
1 - 100	\$500	\$2,000	\$2,500	\$2,250		
101 - 200	\$1,000	\$2,000	\$3,000	\$2,700		
201 - 300	\$1,500	\$2,000	\$3,500	\$3,150		
301 - 400	\$2,000	\$2,000	\$4,000	\$3,600		
401 - 500	\$2,500	\$2,000	\$4,500	\$4,050		
501 - 600	\$3,000	\$2,000	\$5,000	\$4,500		
601 - 700	\$3,500	\$2,000	\$5,500	\$4,950		
701 - 800	\$4,000	\$2,000	\$6,000	\$5,400		
801 - 900	\$4,500	\$2,000	\$6,500	\$5,850		
> 900	\$5,000	\$2,000	\$7,000	\$6,300		

Testimonials

RACHAEL KEEREWEER CLUB CAPTAIN, WAITAKERE CITY ATHLETIC CLUB (NZ)

Michael and the Club Manager team have made a significant improvement to the day-to-day hours required for us to run our club with over 200 members. The system is comprehensive, user friendly, efficient, and up to date with all the relative Athletics point-scoring requirements we need.

One Waitakere City Athletic Club admin facilitator has even called it a 'Game Changer' regarding how much it has lessened their workload. We are early days in terms of our relationship with Club Manager and know that there are so many more capabilities that the system has to offer, but already we know that's improved the quality of our efficiency with results data input and quantifying results - and we couldn't be happier.

Rachael Keereweer – Waitakere City Athletic Club (NZ) – Club Captain

CHRIS DAY CHAIRPERSON PAKURANGA ATHI ETICS JUNIOR TRACK AND FIELD

I was first exposed to Club Manager in Sydney Australia at the Balmain Little Athletics Centre, where I was the Club Secretary. Club Manager is a tried and tested software package, designed and managed by Michael (who has firsthand experience of what athletics clubs need) to improve athletic club efficiencies and to build engagement with athletes and parents.

When I returned to New Zealand in 2019, and joined the Pakuranga Athletics Club, I was surprised to see that the club was heavily reliant on excel spreadsheets to rum the club. There was also no structured mechanism for athletes to see and track their club night results and PBs.

In my role as part of the Auckland Athletics Junior Track and Field Committee, I lead a trial in 2021 of Club Manager with the Takapuna and Pakuranga Athletics Clubs. Post the trial, both clubs have continued to use the software, and in 2022, additional Auckland clubs have signed up to use the Club Manager.

In implementing the trial and the onboarding of new clubs, Michael has been very supportive and responsive in the setting up and embedding of Club Manager. Michael has also been made enhancement to the software based on feedback to accommodate the needs of the New Zealand clubs.

Club Manager has made huge improvements in terms of **efficiency** for Pakuranga. This includes functionality such as the setting up the club night programmes for the season, printing event night recording sheets, inputting athletes' results, running PB reports, selecting relay teams and running the reports for the end of year prize giving.

Club Manager has also been instrumental in improving athlete and parent engagement by enabling athletes to see their results from Club night on the Pakuranga website, track their performances over the season and see their personal best performances across all their events.

I have absolutely no hesitation in recommending Club Manager.

Chris Day

Chairperson Pakuranga Athletics Junior Track and Field section Auckland Athletics Junior Track and Field delegate

LUCY FINCH, VICE PRESIDENT WOADY YALLOAK ATHLETICS CLUB, VIC

We implemented Club Manager in 2021, after using a manual spreadsheet and paper system for many years. The process was seamless, and Michael was very patient and accommodating with training.

The process to capture registrations and payments has been very easy to use for all. The printing of event sheets and entering results has saved us so much time and is a simple process to follow - we have been able to involve other parents in the entering of results to spread the load across the team.

Through our two seasons on Club Manager there has been various updates to the system which keep making it better and better and easy to use. Whenever we have a question we always get a fast and helpful response.

Overall this has made a huge improvement for our club from taking registrations and payments, recording results, PBs and records, printing PB certificates at the end of the season, and communicating with our families via the website.

Lucy Finch

Vice President, Woady Yalloak Athletics Club, VIC.

STU FARRANT PRESIDENT GOSFORD LITTLE ATHLETICS

Michael set up our website and Data Input at Gosford Little Athletics in June 2008. Our committee had just gone through a major overhaul and our recording system was archaic.

Michael came up from Sydney and sat down with me for a few hours and explained how the system worked. Michael was a parent of athletes and I could immediately tell that he had used his experience, and probably a little frustration, to develop a system that was easy to use but covered the whole gamut of recording families and athletes details, inputting their results, and on the other side, easy access to the families to see their children's results and improvements,

At the time I had no experience in this area but I found it very easy to understand and for the first couple of seasons was the data input officer. Our current data input officer has now been using the system for about 12 years.

During this time, Michael has updated the website and system to add and improve several things in different areas to make our life a little easier. When at times there were issues, they were always resolved very quickly even the time I contacted him on a family holiday while he was travelling through Western Australia.

As President for the last 17 years, there are always things to think about and sometimes worry about, but I am happy that back in 2008, I made the decision to go with Michael at WichIT. That has been one less thing to worry about.

Stu Farrant

President, Gosford Little Athletics

PHIL WALL VICE PRESIDENT RAYMOND TERRACE ATHLETICS CENTRE

Hi Michael

I'd like to thank you for your hard work, it has not gone unnoticed. The changes you have made to Club Manager with regards to the export/import of SprintTimer data has made a big difference to my weekly tasks. I really appreciate all that you do for our Club.

Phil Wall

Vice President, Raymond Terrace Athletics Centre

WENDY MEARS PARENT HELPER

Club Manager is a well thought out structured application, used easily for efficient and accurate data recording of athlete's times. It took only 5 minutes to be shown how to enter times for the various age groups and events.

It is very simple and intuitive to use without the user needing any prior computer knowledge – you only have to be able to know how to use the number keypad! Using a web interface and having wireless network connectivity to the backend application makes it extremely efficient as the data is entered directly at each event's results table.

The athletes are pleased that you can advise Personal Best times on the spot. As you enter times, "PB's" are flagged and displayed and for the high achievers, any new centre record is also very visibly displayed.

Even if you are not computer literate, this application is simple yet effective to use requiring minimal instruction to get you up and running.

Wendy Mears

QA Manager, Planwell Technology

DARRYL WELCH VP & IT OFFICER MANLY WARRINGAH LITTLE ATHLETICS

My name is Darryl Welch. I am the Vice President and IT Officer for Manly Warringah Little Athletics Centre. Manly is one of the oldest and largest Little Athletics Centres in NSW and is made up of 6 clubs that compete against each other each Saturday at Narrabeen.

Previously we used a system at Manly which is commonly used within centres to store athletes' information and to record results.

There were a number of difficulties that we had with it and found it to be largely unsupported. As a result we looked into what other options we had which is how I came across Club Manager.

Based on the functionality and abilities in Club Manager, and its integration with our Club Website (the web site and hosting package available), myself and the Manly committee found it very easy to make the decision that Club Manager is perfect for our Little Athletics Centre. As a result we bought it and are now using it.

Working for a software company myself, I had expectations that there would be a number of teething problems with the software both in downloading and inserting registration data from Clubs On-Line, registering people in Club Manager that showed up on the morning of competition, and in entering results.

Much to my pleasant surprise, there have been no issues with the software that caused any sort of disruption to us. Our first day of competition was last Saturday (20/9/08) and everyone involved in the running of the competition as well as the club registrars commented on how smooth it went. As well as this, due to some of the features in Club Manager it actually cuts down on the work required by a number of our track and field officials which everyone was most happy about. We have had issues with getting enough parents to assist in the running of competition so anything that makes life easier is a huge advantage.

I am not sure what other packages you are looking at, or that are out there, I can only compare Club Manager to the system that we use to use.

Based on this, we were convinced to use Club Manager for the following reasons:

It is browser based, not an application that needs to be installed on each PC. This means that we can easily use any laptop (or PC) out in the field to enter results (with a wireless network). Our objective is to have each age manager with their own laptop to enter the results in as the athlete completes their turn. This will cut down on the need for parent

helpers to sit in a room to enter data and, more importantly, it gives the children real time feedback on if they have achieved a PB. We try and encourage children to be their best and being able to tell them immediately if they have achieved a PB will really help to reinforce this.

It is so easy to use. On Saturday we had a grandmother of one of the athletes entering data after reading a brief instruction sheet.

It is very easy to set up and configure. You do not need any real computer skills to set it up and administer it on a day to day basis. It is very intuitive and straight forward. If you have used a PC and have very basic computer skills then you can look after it.

It has very good validation to ensure that results are recorded correctly. While human error is always possible, Club Manager cuts this down dramatically though the validation of data that it has. It stops people entering data for wrong events, age groups etc.

It is able to easily accept the registration from Clubs On-Line as well as having the ability to register people directly into Club Manager (e.g. at registration days where there is no internet connection to Clubs On-Line) then upload the data to Clubs On-line.

Manly has a very complicated points scoring system with different awards for clubs and the centre which are all calculated differently. Club Manager was easily able to accommodate what we required without us having to change the way that we do things. This was a major concern that we had. We didn't want the software to dictate the way that we had to do things, the software had to be able to do things the way we have always done things. It did.

It keeps track of parent duties performed. We have for many years had difficulties in tracking which parents have helped on competition days. We continually had the same people doing work while others did nothing. It was a real problem for us. With Club Manager we are able to easily track this to ensure that everyone does their fair share which should help competition days run smoother.

Club Manager has been developed specifically for the way that Little Athletics is run in NSW so is a perfect fit for the way that things are done. I am always weary of "generic" software of this type that is modified to support other ways of doing things. As I mentioned before, I work for a software company and know the issues that this sort of thing causes for support and changes in the future.

The support from the supplier has been excellent and fast. I have had numerous questions and requested a number of small changes to accommodate different things that we wanted to see in the software. The supplier has always responded promptly and gone out of his

way to accommodate us. Having one of the largest little athletics centres in NSW it is critical that I know that we can rely on fast and efficient support if needed.

It can create many reports to give crucial information such as medical information for children, championship/representative selection reports, registration information etc. This will make life so much easier for us and with things like championship/representative selection, take out any controversy or subjectiveness.

The integration with eClub Manager which we use for our web site is fantastic, especially the ability for the children to view their results on-line. Children use to have to wait for 2 weeks to get their results and the administrative headache of getting the printed results to so many children was a real pain. Now it is so simple to upload the results. As I mentioned before we have only had 1 competition day and since then we have had so much positive feedback on children being able to see their results.

It is very pleasing and gives me real comfort that we made the right decision.

There are more benefits of Club Manager that I could go through, but I think you get the idea.

I can highly recommend Club Manager and believe that you should seriously look at it as part of your investigations. It has so many good points and makes life so much easier for a little athletics centre."

JOHN TERRANOVA RECORDER AT RAYMOND TERRACE ATHLETICS

I have been using this program for the last year and it has been very good. There were some teething problems at the beginning as it was set up for a larger club than us. We are around the 200 members mark, but with the support from Michael and a few modifications, we set it up to run for small clubs.

If I had any problems with anything the support was excellent. I either rang or sent as email and received a reply within a day and sometimes with the repair or request for new function in the program already done.

John Terranova

RTAC Recorder

MEGAN SHAVE PARENT HELPER

From: Megan Shave

Sent: Saturday, 1 March 2008 1:45 PM

To: michael@wichit.com.au

Subject: Little Athletics Computer Recording

Hi Michael

I just wanted to drop you a line and let you know that for the 2nd week in a row, as a shot-put recorder, I have had the opportunity of using your great computer program. How easy it is now to enter all the results. Anything that I can do once, I hate to have to do twice. By using the computers, at the event, the results are inputted immediately which means no-one else is required to do it a second time. Fantastic!! Faster, better, smarter . . . not just on the track! Have a good week.

Megan Shave

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